



19th Kazakhstan International "Oil & Gas" Exhibition and Conference 5-8 October 2011, Almaty

POST SHOW REPORT

KIOGE Oil and Gas Exhibition and Conference is practically the contemporary of the independent Kazakhstan. This annual event was held for the nineteenth time already this October.

Occupying five of Atakent Exhibition Centre's pavilions, the Exhibition presented 450 companies from 25 countries.

Oil and gas producing companies present at KIOGE 2011: KazMunayGas National Company JSC, TengizChevroil LLP, China National Petroleum Corporation (CNPC), and, for the first time ever, PETRONAS National Oil Company of Malaysia.

KIOGE 2011 Exhibition and Conference once again proved its relevance and significance. KIOGE provides an opportunity to discuss a wide range of issues both in political and commercial spheres. All the participants stressed the need for informal contacts, which are fully provided within the framework of the Exhibition.

“In the early years of Kazakhstan's Independence, KIOGE Forum was established with the intent to provide a specialised platform for sharing experiences and addressing pressing industry issues, and for meetings of producers, consumers, and investors. As the time showed, the goals have been achieved – KIOGE has become a timely and indispensable event for the oil and gas industry development, whereas its scale and high status are the result of joint activities by the government authorities, national companies, participants, and organisers.”
Sauat Mynbayev, Minister of Oil and Gas, Kazakhstan

KIOGE 2011 Statistic

Area	
Total Exhibition Area, net, sq.m.....	9100.23
Participants	
Conference Delegates	793
National Exhibitors	150
Foreign Exhibitors.....	250
Indirect Exhibitors	50
TOTAL Participants.....	450
Visitors	
TOTAL Visitors	5715

KIOGE 2011 Participating countries:

1. Azerbaijan
2. Belgium
3. UK
4. Germany
5. India
6. Iran
7. Spain
8. Italy
9. Kazakhstan
10. Canada
11. China
12. Latvia
13. Lithuania
14. Luxembourg
15. Malaysia
16. Netherlands
17. Norway
18. UAE
19. Poland
20. Russia
21. Romania
22. USA
23. Turkey
24. Ukraine
25. France

Represented with **national stands** were:

Canada, China, France, Germany, Italy, and Russia. Also, the number of exhibitors from US and India increased. Domestic exhibitors, some 150 companies, occupied a third of the exhibition. The Russian Federation was the leader among foreign participants.



Official support to KIOGE 2011 was traditionally provided by:

- Ministry of Oil and Gas of the Republic of Kazakhstan
- Almaty City Administration
- KazMunayGas National Company JSC
- KAZENERGY Association
- Diplomatic Missions of the participating countries
- European Business Association of Kazakhstan (EUROBAK)

OFFICIALS who visited KIOGE 2011 Exhibition and Conference:

- Mr. S.M. Mynbayev – Minister of Oil and Gas of the Republic of Kazakhstan
- Mr. L.K. Kiinov – Vice Minister of Oil and Gas of the Republic of Kazakhstan
- Mr. David Moran – British Ambassador to the Republic of Kazakhstan
- Mr. Daniel Stein – Senior Advisor to Special Envoy for Energy in Eurasia, US Department of State
- Mr. Zhandarbek Kakishev – Chairman of the Board of Directors, NADLoC National Agency for Local Content Development JSC
- Mr. A.S. Aidarbayev – Managing Director, Exploration and Production, KazMunayGas NCJSC
- Mr. U.S. Karabalin – General Director, Kazakh Institute of Oil and Gas
- Sir Andrew Wood – Senior Advisor, ITE Group Plc.

KIOGE's Business Agenda offered such various workshop topics as: Associated Petroleum Gas Utilisation; Advanced Gas Detection Systems and Personal Protective Equipment; Use of Wireless Solutions in Oil and Gas Industry; Customised Solutions in Pipeline Securing Technologies, and more. Detailed information is available at www.kioge.kz.



The 6th Oil & Gas Job Fair, traditionally sponsored by CAMERON, was held in Pavilion 11, Atakent Exhibition Centre. Participating in the Job Fair were major oil and gas operators such as:

- Karachaganak Petroleum Operating B.V. (KPO)
- Caspi Meruerti Operating Company B.V.
- Botenar Petroleum Engineering Co. Ltd
- Tek Know Holding APS KBFC
- Techniniai Projektai UAB

The significance of the event is confirmed by the line-up of KIOGE 2011 sponsors and exhibitors:

- KazMunayGas National Company JSC
- HSBC Bank Kazakhstan
- Tengizchevroil
- Cameron
- DHL Kazakhstan
- Ernst & Young
- Fluor
- FMCTechnologies
- GDF Suez E&P Projects Kazakhstan BV
- KazMunayGas Exploration & Production JSC
- KCOI
- Land Rover
- Michael Wilson & Partners Ltd
- Mubadala Oil & Gas
- Occidental Oil and Gas Corporation
- OZNA
- ST Engineering
- Salans
- Schlumberger
- Technip
- Wartsila Finland Oy

The moderator and keynote speaker in the Taxation, Legislation and Finance Session was Ms. Aigul Djailaubekova, Deputy Chairman of the Management Board, Head of Banking, Managing Director, SB HSBC Bank Kazakhstan JSC.

Tengizchevroil delegated Mr. Anuarbek Dzhakiyev, Deputy General Director, to deliver a speech: TCO: Gas Utilisation Projects. Also, the speakers included Mr. Paul Domyan, a well-known industry expert, advisor to the British Parliament, who shared his professional knowledge in the field of energy policy and economic competitiveness with the session participants.



KIOGE Conference 2011 was held at its traditional venue, the Conference Hall of the InterContinental Almaty Hotel, on 6 and 7 October. The two-day forum was attended by 793 delegates, its session and roundtable agenda having invited 50 high-ranking speakers.

KIOGE 2011 Conference Plenary Session was devoted to the topic of The 100th Anniversary of Commercial Oil Production in Kazakhstan. The Forum was opened and the Welcoming Speech addressed to the participants was delivered by Mr. Sauat Mynbayev, Minister of Oil and Gas of Kazakhstan. The keynote speech was made by Mr. Lyazzat Kiinov, Vice Minister of Oil and Gas of Kazakhstan.

Also, as part of the Conference Plenary Session, speeches were made by Mr. Alik Aidarbayev, Managing Director, KazMunayGas NC JSC; Mr. Uzakbai Karabalin, General Director, Kazakh Institute of Oil and Gas; Mr. David Moran, British Ambassador to Kazakhstan and Kyrgyzstan; and Daniel Stein, Senior Advisor to the US State Department Special Envoy on Energy Issues in Eurasia.

One of the key topics on the Conference Agenda was the report by Mr. Nikolai Platonov, General Director, CPC: Caspian Pipeline Consortium: New Stage of Development devoted to the CPC Expansion Project.

Another important aspect of the Conference was to highlight the topic The Local Content – The Right Balance. Speaking in the course of an interactive roundtable discussion were Ms. Gaukhar Takuova, Director, Local Content Development Department, Contract Agency Branch, Central Control Office, Ministry of Oil and Gas, Kazakhstan; Ms. Svetlana Akhmetbekova, Director, Local Content Development in Economy Sectors, NADLoC National Agency for Local Content Development JSC, and many others.

As has become a good tradition, the Gala Reception and Awards Ceremony dedicated to the opening of KIOGE 2011 Exhibition and Conference were held in the Premium Ballroom Hall of the RIXOS Almaty Hotel on 6 October 2011. The event was sponsored by HSBC Bank Kazakhstan. On behalf of the Sponsor, the guests and participants were greeted by Aigul Dzhailaubekova, Deputy Chairman of the Board, HSBC Bank Kazakhstan. The awards were granted in the nominations as follows:

The Best Corporate Stand Design:
KazMunayGas National Company JSC, Emerson, RussNeft NK JSC

Special Award for Participation:
Oil and Gas Systems, Nizhny Novgorod Region Corporate Stand, PETRONAS

Newcomer:
AVEVA, Caspian Offshore Construction

The Best Designed Stand :
Tengizchevroil, CNPC, German Group

Longstanding Support:
Salans, Ernst&Young, FMC Technologies, Mubadala, HSBC Bank Kazakhstan



HSBC 
The world's local bank

Polling of exhibitors

The main objectives of the exhibitors' participation in the event and the extent they were achieved

To maintain the existing company image



To maintain the existing business contacts



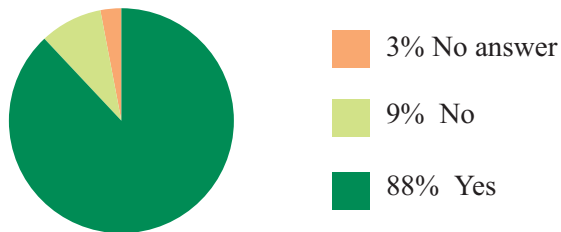
To establish new business contacts



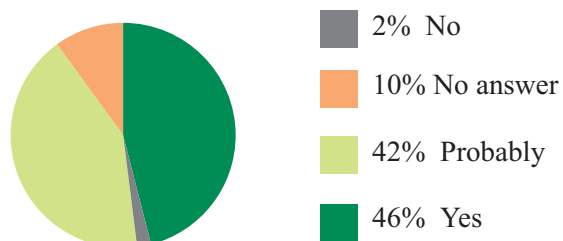
To implement direct sales



Did you establish any useful, promising contacts at the exhibition?

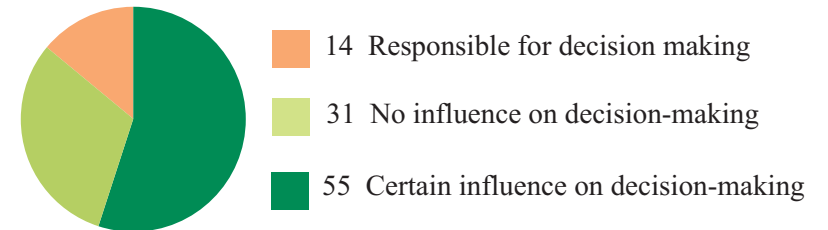


Do you plan to exhibit at KIOGE 2012?

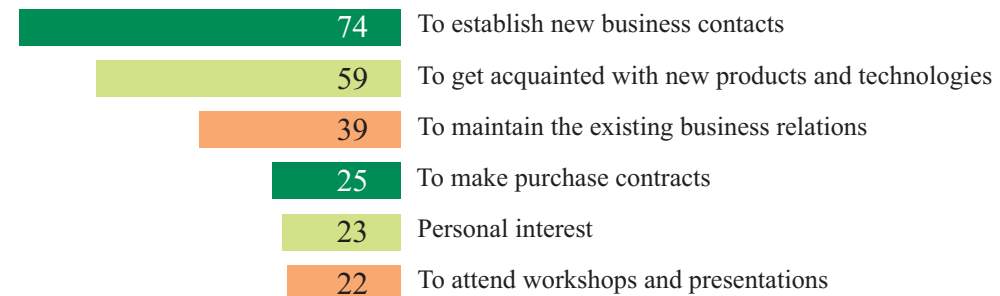


Polling of visitors

Impact on contracting, %



The main purpose of visiting the Exhibition, %



VI KAZENERGY Eurasian Forum Statistic:

Participants

Forum Delegates917

Area

Total Exhibition Area, net, sq.m.....664

Exhibitors15

The 6th Eurasian Forum featured the Exhibition of Social Projects: Health, Safety and Environment Protection and the Ar-Namys Competition among energy sector companies. The purpose and objectives of the events were to visually present and recognise the achievements of companies in the area of corporate social responsibility and to demonstrate wide dissemination of positive (outstanding) experience available in this area on the way to sustainable development of the Kazakhstan society.

The Exhibition participants included: KazMunayGas NC JSC, Tengizchevroil LLP, KazStroyService JSC, Lukoil Overseas Service B.V., PetroKazakhstan, Eni SpA, Air Astana, TOTAL E&P Kazakhstan, Statoil, North Caspian Operating Company (NCOC), Repsol Exploracion Kazakhstan, S.A., SIEMENS, INPEX Corporation, MEDICARE Medical Service Company, and SAMRUK-KAZYNA Corporate University.

VI KAZENERGY Eurasian Forum was held in Astana on 4-5 October 2011. This year, ITE Group (incorporating Iteca Kazakhstan Exhibition Company) acted as an accredited organiser of the 6th KAZENERGY Eurasian Forum.

The holding of the event was marked by a jubilee important for the entire country, the 20th Anniversary of Independence of Kazakhstan, to be celebrated this year. Of course, it could not but find its reflection in the event; therefore, the main topic of the 6th KAZENERGY Eurasian Forum sounded as follows: Kazakhstan: 20 Years of Steady Growth, New Horizons of Investment and Sustainable Cooperation, quite a logical and well-deserved wording.

The importance of KAZENERGY for the government and, consequently, its status was further emphasised by the list of government agencies providing support to the Forum. These were: the Ministry of Oil and Gas of the Republic of Kazakhstan, Ministry of Foreign Affairs of the Republic of Kazakhstan, Ministry of Environmental Protection of the Republic of Kazakhstan, Ministry of Emergency Situations of the Republic of Kazakhstan, Ministry of Industry and New Technologies of the Republic of Kazakhstan, Ministry of Finance of the Republic of Kazakhstan, and Ministry of Economic Development and Trade of the Republic of Kazakhstan. The General Sponsors were: KazMunayGas NC JSC, TengizChevroil LLP, and BG Group.

The Forum participants had an opportunity to hear speeches made by such influential persons as Mr. Karim Masimov, Prime Minister of the Republic of Kazakhstan; Mr. Timur Kulibayev, Chairman of Samruk-Kazyna National Welfare Fund and KAZENERGY Association; Mr. Sauat Mynbayev, Minister of Oil and Gas of the Republic of Kazakhstan; Mr. Günther Oettinger, European Commissioner for Energy; Mr. Mirek Topolánek, former Prime Minister of the Czech Republic and the European Council, Mr. Selim Kunerall, President of the Energy Charter Conference; and Noah van Hulst, Secretary General of the International Energy Forum (IEF).

It is well known that an ingenious tradition of the Forum is to invite stars of first magnitude from the worlds of energy, geopolitics, and information sphere each year to participate in the Forum proceedings. This tradition never failed this year, too – one of the moderators of KAZENERGY Forum 2011 was Mr. Larry King, the living CNN legend.

The invariable organisers of KIOGE are Iteca Kazakhstan Exhibition Company and UK-based ITE International Group of Exhibition Companies along with their partners from Russia, Germany, Turkey, China, Poland, and the UAE.

ITE's portfolio of major oil and gas sector events includes MIOGE Exhibition, KAZENERGY Eurasian Forum, Caspian Oil & Gas Exhibition, as well as the 22nd World Energy Congress to be held in South Korea in October 2013.

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